



ISHRAE

Success Story

Anoop Ballaney

Academics...

I pursued my Mechanical Engineering from YMCA Institute of Engineering, in the year 1981. Followed by a

Management Program from Dale Carnegie, Toronto.

Graph with ISHRAE...

I joined ISHRAE in 1981, and honestly was not really keen to join. I was coerced to join ISHRAE by my Father Prof P.L. Ballaney (one of the founding members of ISHRAE). Though at that time I was young and had just passed out of college, joining these societies made no sense, but I was advised by

my mentor Mr M.M. Pande (another stalwart of ISHRAE) that this will help me in many ways in the long run. Surely comparing my present to the former, ISHRAE has played a prominent role in evolution of my career.

Benefits from ISHRAE...

As I mentioned above, when I migrated back from Canada to India, I was a novice to the HVAC industry in India, even though I had served this industry in the past, but I was not familiar with recent undertakings in India for the same. I still recall the time when I attended an ISHRAE conference, my mind evoked, intuiting me that this is the platform which can tie me to the HVAC fraternity across India. Later on I was introduced to the owner of Rolastar by Late Mr Hiru Jahangiani (Editor of ISHRAE Journal). This was pretty much my

road to success in India since my return. Then I became an active member in ISHRAE activities and was inducted in the Chapter working committee of Delhi Chapter. In the year 2003, I was designated as the President of the Delhi Chapter. Afterwards in future I became the Regional Director (North) twice in the year 2004 & 2008 respectively and was also appointed as National Treasurer in year 2006. I even served the society in organizing multiple Acrex's & Acreconf's in different capacities.

About ISHRAE in one line:

"A step in the right direction"

My words for young ISHRAE Members...

I would advise a very simple thing to the Youth entering the HVAC industry that "It is critically important that HVAC professionals remain united and committed to ISHRAE. Our Industry is a field which has sustainable growth and surely ISHRAE is an industry whose bubble is never going to burst." HVAC in India has a journey yet to complete. There's much more to come as the country continues to demand more of HVAC professionals. Certifications play a critical role in the industry now. Gone are the days when

testing & commissioning of projects was done with obsolete instruments. The present is reinstated with knowledgeable professionals. ISHRAE certifications will become a necessity in the neoteric era. I myself prefer hiring a person from IIE (ISHRAE Institute of Excellence) rather than a college fresher.

So friends I would edict to "wake up" an under graduation or an Engineering Degree is not enough – Head for specializations!!!



Professional Career

I instigated my career with Utility Engineers as an Engineer and since then had worked my way to the top. In 1984, I was part of the core team assembled to set up the manufacturing facility of TRANE in India. In 1989, I moved to Canada and worked with M/s Nutemp Mechanical Systems Ltd. (Preferred Carrier Canada Dealer) till I returned to India, I worked on executing Design Build Projects. Later on I joined Rolastar Pvt. Ltd. as Business Head (North) and introduced factory made ducting to India. In the year 2005, I was appointed as the Chief Operating Officer of ZECO and during my leadership tenure ZECO became a 100 Crore company. In 2010, I joined Flaktwoods, India and undertook the role of Head of Air Climate Division. Essentially leading the organization put in place following the acquisition of the Caryaire in 2009. In 2011, I united with a colleague to form CANI Marketing. In CANI we represent the international companies in India, which DO NOT have their own presence in India and focus primarily on Energy Saving Products.



For more information, write to us at youth@ishraehq.in

Follow us at -

